Concentration in Arts Management

The Concentration in Arts Management is a collaboration between the department of Art History, Music, and Theater and Dance in Emory College and the Goizueta Business School BBA Program. Participation is limited to BBA students and students who are Art History, Music, Theater, or Dance majors.

The Arts Management Concentration enhances perspectives and competencies by providing context outside the discipline and integrating theory with practice. The concentration provides knowledge, competencies and experiences for BA and BBA students interested in pursuing administrative and management careers in the performing arts. BBA students focus on the history, politics and practice of the arts field of their choice within Emory College. Arts students acquire grounding that enables them to understand the organizational and market mechanisms underlying the creation and dissemination of the arts. All students pursue business-related and arts focused electives and participate in a capstone course that provides the opportunity to synthesize and validate their evolving perspectives in both an academic and an applied environment.

Requirements for Concentration

CORE		
(Junior Year)		
Arts core for BBA Students		
Art History Focus	Dance Focus	
ARTHIST 243 Arts Administration	DANC 243 Arts Administration	
<u>and</u>	and (take three hours from these courses)	
ARTHIST 101 Art and Architecture Prehistory to	DANC 150R Movement Improvisation	
Renaissance	DANC 123R, 223R, 323R, 423R Modern Technique courses	
<u>or</u>	DANC 124R, 224R, 324R, 424R Jazz Technique courses	
ARTHIST 102 Art and Architecture Renaissance to Present	DANC 121R, 221R, 321R, 421R Ballet Technique courses	
	DANC 222R, 322R Hip Hop Technique courses	
	DANC 226 Topics in Somatic Practices	
Music Focus	<u>Theater Focus</u>	
MUS 243 Arts Administration	THEA 243 Arts Administration	
<u>and</u>	<u>and</u>	
MUS 200 Music, Culture and Society	THEA 216 History of Drama & Theater II	
Business Core for Arts Students (choose 2)		

FIN 320 Corporate Finance

MKT 340 Marketing Management

OAM 330 Principles of Organization and Management

ELECTIVES

(Junior or Senior Year)

Two electives must be completed from the following list. All Arts students must complete the "Arts Administration" course within your specific focus, as well as one business school elective from the list below. For business students, at least one of these electives must be from the Arts electives within your specific focus. Students may not count core classes in their own program as electives towards the concentration. Note that many courses require core classes as prerequisites. Consult advisors or the course catalog for complete information.

Concentration Electives offered through the BBA Program

FIN 321 Finance and Economics of the Film Industry	OAM 331 Strategic Management (open to only those who
ISOM 352 Project Management and Collaboration	have taken 330)
ISOM 450 Foundations of Digital Enterprises and Markets	OAM 335 Strategies for Entertainment and Media
MKT 339 Content Marketing	OAM 336 Catalyzing Social Impact
MKT 342 Market Intelligence and Customer Insights	OAM 431 Social Enterprise
(must have completed a statistics class)	OAM 432 Negotiations
MKT 343 Digital Marketing and Social Media Strategy	OAM 421 Philanthropy Lab
MKT 441 Ideation	OAM 440 Leading with Evidence
MKT 446 Advertising and Marketing Communications	

Concentration Electives offered through Emory Arts

Concentration Art History Electives

ARTHIST 101 Art and Architecture Prehistory to Renaissance

ARTHIST 102 Art and Architecture Renaissance to Present

Any 200- or 300-level Art History course

Concentration Dance Electives

DANC 220 History of Western Concert Dance (requires permission of the instructor)

DANC 229 Introduction to Dance

DANC/THEA 230 Principles of Design

DANC 240 Dance Literacy

DANC/THEA 329 Art as Work Self, Community and Practice (requires permission of the instructor)

DANC 494R Special Projects Internship (1-4 hours - must be taken for at least two hours to satisfy one course in the BBA arts concentration in dance)

Concentration Theater Electives

Any 200 or 300 level 3 credit (or more) classes and above

Concentration Music Electives

MUS 204WR Music Cultures of the World

MUS 211 Tango Music and Dance (permission of the instructor required)

MUS 215 Jazz Its Evolution and Essence

MUS 250W Writing About Music

MUS 270/270W Special Topics in Music

MUS 280 Early Music Explorations

MUS 281 Baroque Music

MUS 282 Haydn, Mozart, and Beethoven

MUS 283 19th-Century Music

MUS 284 Music and Contemporary Society

MUS 303 Black Music Culture, Commerce, and the Racial Imagination

MUS 304 Music & Cultural Revolution in the 1960s

MUS 306 Music of the Harlem Renaissance

MUS 307 Bebop and Beyond

MUS 347 Elec Music/Midi Technology

MUS 370/370W Special Topics in Music

CAPSTONE CORE

(Senior Year)

ECS 491 Leadership, Ethics and Organizational Effectiveness

Co-Curricular Activites

- Speakers and seminars
- Internships
- Field projects

<u>Note</u>: Students who are matriculated in the Goizueta Business minor are not eligible to participate in the Arts Management Concentration. Students may pursue either a concentration OR a business minor, but not both.